# Bridging global tech talent to craft product engineering teams



# **Welcome**

At Tetrifox, we are at the forefront of engineering and technological services, offering a unique blend of **local expertise** and **global reach**. Our mission is to develop engineering capabilities that not only enhance and scale operations for product companies but also provide room for creative and iterative ideation.

With our extensive experience in building adept software development teams and technical background, we specialize in **Engineering Capabilities** and **Technical Due Diligence**, tailored to your specific needs. Through our commitment to quality and innovation, we strive to deliver tailored engineering solutions for the future, ensuring your projects achieve success.

Discover how we can transform your engineering challenges into opportunities for growth.



### **Our Services**



#### **Engineering Capabilities**

Enhance your project's **innovation** and **scalability** with tailored engineering teams. We build capabilities, not just fill positions.



#### Build, Operate & Transfer (BOT)

Seamlessly integrate custom engineering solutions with our BOT model. We build and operate your teams before transitioning them smoothly under your control, ensuring operational continuity and growth.



#### **Technical Due Diligence**

Empower your investment and operational decisions with indepth technical evaluations and **actionable insights**. Ideal for companies and investors seeking clarity and confidence in their tech ventures.



# **Engineering Capabilities**

#### Beyond just resourcing

At Tetrifox, we redefine building teams. Our approach focuses on creating 'capabilities' rather than merely resourcing. Why? Because a capability represents a comprehensive mix of competencies, ensuring a holistic solution to project needs. Our belief is simple: our clients shouldn't have to puzzle over the right mix of skills to achieve quality product delivery. Each of our teams is tailored to your project needs. Blending backend and frontend developers, infrastructure engineers, designers, analysts, data engineers, and QA specialists.

#### "Why clients choose our engineering capability"



#### **Room for innovation**



#### Scaling challenges



#### Gap in expertise

Addressing the lack of innovation capacity within existing teams.

Resolving scaling challenges and accelerating recourse acquisition.

Bridging the gap in expertise require to build a robust engineering department.



# **Benefits**

#### Our specialty - talent retention

We excel in attracting and retaining top engineering talent, a testament to our high quality standards and a core reason why engineers prefer to stay with us. Your project benefits from a committed and consistent team.

#### Transparent pricing

Our fixed pricing model ensures **clarity** and **predictability**. With Tetrifox, an FTE always represents a senior capability, and pricing remains consistent regardless of the team size. This approach not only guarantees no surprises but also provides straightforward value. Additionally, by considering an FTE to be a **senior-level capability**, we simplify the estimation process. This means you can more easily forecast project costs and timelines, further enhancing the predictability and efficiency of planning your initiatives.

#### Isolated project focus

We believe in delivering **independent software components**, ensuring each project's success from the outset. Our due diligence process before engagement guarantees we understand exactly how to configure your team for optimal performance. We're committed to finding the right opportunities, not just any opportunity.

#### Golden ratio for success

Our decades of experience have honed the perfect **balance of skills** for any project. We maintain these ratios effortlessly, eliminating your concerns about staffing logistics. Our model allows for adjustments in FTE increments on our end, offering **precision staffing** without the need to hire full-time roles unnecessarily.



# **Our Engineering Capabilities Model**

## Project life cycle

Our model is built on agility, making sure we can quickly adjust to changes in your business and the market. We charge a **flat fee** for each full-time equivalent (FTE), making costs clear and predictable.

What makes us different is our flexible approach. After each phase, you can choose to scale your team size up or down. This flexibility means you're not tied to a fixed contract or solution. You decide how to adjust your **capability based** on your current needs and goals.

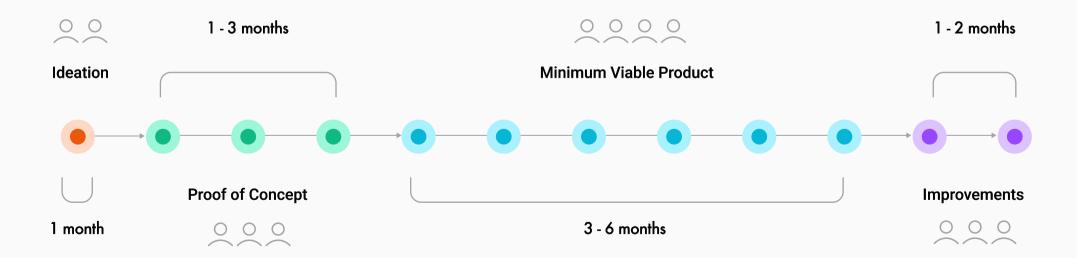
# **Phases and Tailored Approach**

**Ideation to PoC:** We begin with a minimum of two FTE's understanding the problem domain, scaling up as we transition from ideation to proof of concept (PoC).

**MVP Development:** By the MVP phase, we ensure a full capability team is in place, ready to execute.

**Scale or Pivot:** Post-MVP, we evaluate needs for scaling up or down, providing flexibility and control to you, our client, with ongoing guidance from our end.

**End-of-Life Management:** As projects conclude, we either downscale entirely or transition seamlessly to client management.





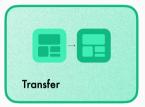
<sup>\*</sup> Please note, this serves as a general guide. The actual timelines may vary according to your specific needs and requirements.

# **Build, Operate & Transfer**

#### Seamless integration







#### **End-to-End Project Control**

At Tetrifox, we're not just about setting up your capabilities; we're committed to building and operating them to their fullest potential. Our approach ensures that your projects are not only launched successfully but are also managed efficiently to deliver **maximum** value.

#### **Tailored Transition Options**

Understanding the dynamic needs of your business, we offer flexible transition options as projects mature into the improvement and maintenance phase. Whether you're looking to scale your in-house team or secure the value created, we're here to facilitate a smooth transition of the team under your control. Our goal is to explore and execute the ideal transition strategy that aligns with your business objectives.

# **Post-Transition Support**

Under our comprehensive post-transition support, we cover every aspect to ensure your project's enduring success. From streamlining pay-rolling and office setups to facilitating continuous learning and smooth commutes, we're dedicated to fostering a productive and inspired team environment. Our services extend to migration assistance and **strategic talent acquisition**, ensuring seamless integration and sustained growth.

#### Pay-rolling

Simplifying the administrative burden of compensation and benefits management.

#### Office space arrangements

Providing comfortable and productive work environments that inspire creativity and efficiency.

#### **Training and Development**

Offering continuous learning opportunities to keep the team sharp, up-to-date, and ready to tackle the latest technological challenges.

#### **Employee Services**

E.g. Ensuring your team's commute is smooth and hassle-free, fostering a better work-life balance.

#### Migration support

Facilitating the relocation process for team members moving across borders, making transitions as seamless as possible.

#### **Talent Acquisition Services**

Assisting in the strategic expansion of your team by identifying and recruiting top-tier talent that fits your unique project requirements and company culture.



# **Technical Due Diligence**

#### Uncover the unseen

Our Technical Due Diligence service delivers critical insights for both investors and companies in the tech industry. For investors, it illuminates potential and risks, empowering informed portfolio decisions. For companies, it enhances technical operations and aligns engineering practices with industry standards, driving growth and innovation. Harness our expertise to confidently navigate your tech ventures towards future success.

#### Why companies choose our technical due diligence



tech teams.

Decoding software's "black box" to align the business with their

#### P Hiring Challenges

Assessing attractiveness of the engineering setup to overcome hiring challenges.



#### **Raise Capital**

Knowing the state of your technical landscape to ensure what steps to take before raising capital.

#### Why investors choose our technical due diligence



#### Insights

Seeking comprehensive insights for informed investment decisions.



#### **Second Opinion**

Requesting a thorough second opinion to validate post-investment scenarios



#### Performance

Tackling and resolving performance challenges within portfolio companies.

#### **Customer Stories**

"When making investment decisions, the quality of a startup's software product, development team and process is of great importance to us. Tetrifox's technical due diligence reports highlight poor programming practices, indications of technical debt and (lack of) control of the overall software development process that - if overlooked - may have significant negative impact on our fund's ROI."



#### Reinout van der Meulen

Partner at TIN Capital | European Cybersecurity Investors

# **5 Critical Dimensions**

#### Holistic insights & dashboard access

In our Technical Due Diligence process, we assess the vital components that form the backbone of your company's product engineering framework. Our approach ensures a comprehensive **overview** of your technological landscape, scrutinizing how your current capabilities align with your strategic goals. Additionally, we provide exclusive access to our **dashboard**, offering **actionable insights**.

#### **DevOps Capabilities**

#### Product, Process & Tools

Evaluating the relationship between the roadmap, the backlog, and the team's technical capabilities.

#### Continuous Delivery

Addressing all aspects from coding standards to app deployment processes.

#### **Architecture**

Exploring the chosen architecture, its rationale, and its capacity to facilitate future business growth.

#### Lean Management

Examining the company's adoption and implementation of agile methodologies.

#### Culture & People

Encompassing all aspects of talent acquisition and retention strategies.

# Actionable report

Providing valuable insights for you to take decisions



# **Our Philosophy**

#### Talent is the root of all great solutions

At the heart of Tetrifox's success is a diverse team of dedicated professionals, each bringing a unique set of skills and perspectives to our projects. Our team is our greatest asset, comprised of industry experts, innovative thinkers, and creative problem-solvers committed to delivering excellence and driving technological advancements.

#### Culture & Values

United by a common goal to bridge global tech talent with precision and care, we foster a culture of collaboration, continuous learning, and social responsibility. Our commitment to quality, durability, and innovation is reflected in every project we undertake, driven by our passion to exceed expectations and contribute to a sustainable future.

#### Get in touch

# Let's work together



Give us a call

+31 85 160 93 50



Send us an e-mail

info@tetrifox.com



Send us a WhatsApp

+31 6 34 53 16 68



**Tetrifox B.V.**Schiekade 34
3032AJ Rotterdam
The Netherlands



**David Kloet**Software Architect



Serhii Chernov Cloud Architect



Shubham Garg
Technical Lead



Abhjieet Rathore

QA Lead





Joost van der Zwan
UX/UI Lead



Wouter van Nierop
Product Engineering



Johannes Fesehasion

Marketing & Sales



Rutger Steenveld
Operations

Let's connect

# We're Excited!

